

April 13-19, 2007

Atlanta's Top 50 Fastest-Growing Private Companies



Dan Campbell, CEO

27

Hire Dynamics

Hire Dynamics LLC has become a perennial Pacesetter, having made the list four of the past five years. This latest appearance was driven, in part, by the company's addition of three new offices in 2006 and its expansion within existing markets.

A professional- and skilled staffing provider, Hire Dynamics has nine offices in Georgia, five in Nevada and one in North Carolina. Established in 2001, the company's staffing specialties include pharmacy; accounting and financial professionals; sales management; clerical; light industrial; and call center workers and managers.

Revenue for Hire Dynamics was \$43.5 million in 2006, a 156 percent increase over 2004 revenue. The Suwanee-based company expects revenue of \$55 million in 2007 and has a revenue goal of \$100 million by 2010. CEO Dan Campbell said there has been a huge surge in hiring over the past year and companies are struggling to fill positions. This demand is both a benefit and a challenge for Hire Dynamics; while there's now greater demand for its services, the company also has to work harder to find the best people.

"What I see is that it's gotten more and more difficult to find talent in the past 12 months," Campbell said. "You can find people, but it's harder to find talent."

-Joanna Carabello