

ATLANTA'S TOP 50
FASTEST-GROWING
PRIVATE COMPANIES

PACESETTERS

April 16-22, 2004

35

HIRE DYNAMICS LLC

Three-year-old Suwanee-based employment agency Hire Dynamics continues to grow and prosper. For the second year in a row, the company has earned a spot on the Pacesetter list, with revenues approaching \$10 million in 2003.

Other growth stats: The company has 32 employees, up from 13 in 2001. This year's first-quarter revenue is 55 percent higher than last year's first quarter.

The company has offices in Suwanee, Lithia Springs and Reno, Nev. It plans to open two more metro Atlanta offices this year.

The company focuses on call-center, clerical and light industrial staffing. Despite the reports of moving call centers offshore, that part of the business is strong, according to CEO Dan Campbell.

Campbell and Jon Neff, chief financial officer, acquired Source One in 2000 and changed the name to Hire Dynamics. They focused on service and growing new business. They have 6,000 field employees in their database.

Last year, they launched Hire Dynamics Rx, which is now the largest pharmacist staffing agency in the state, according to Campbell.

"We're only as good as our people," Campbell said. "We're very proud of the talent of our in-house employees."

